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Roy  
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“ This is still valid. Passed today with 80%. looked like 3-4 new questions. Many thanks! Good braindumps ”



Vic  
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Available Exam Cram and Valid Dumps - Lead2Pass Exam

**Exam :** HP2-E34

**Title :** HP Service Contract Specialis

**Vendors :** HP

**Version :** DEMO

NO.1 A customer buys a DL380 asking for three years coverage and 13iÁ5 support availability. Which HP service solution should you offer?

- A. Flexible HP Care Pack
- B. Fixed HP Care Pack
- C. HP Break-fix Service Contract
- D. HP Service Contract

Answer: B

NO.2 Which service offers a customer the ability to manage their IT operational costs and system performance.?

- A. HP Hardware and Software Break-fix
- B. HP Implementation and Commissioning
- C. HP Installation and Site Assessment
- D. HP Care Pack and Account Management

Answer: C

NO.3 Which action should you take with a customer during the renewal phase of an HP Service Contract?

- A. Review other vendor's contracts.
- B. Review all equipment over 5 year old
- C. Review all new and existing hardware
- D. Review third-party vendors' equipment over 5 years old

Answer: C

NO.4 Which service does HP offer that addresses a customer's availability and uptime needs?

- A. HP Reactive Hardware and Software Break-fix Services
- B. HP Proactive Mission Critical Support Services
- C. HP Reactive 24iÁ7 Systems Support Services
- D. HP Installation and Configuration Services

Answer: B

NO.5 What identifies a customer as needing an HP Support Contract at the point of sale?

- A. contract value less than \$10k
- B. common service levels
- C. requirement of more than three service levels

D. common expiry date

Answer: C